CONSULTATION QUESTIONS

Section 1

Q1) Do you think the Home Report is meeting its original object

Q1a) If yes, please explain why
It provides information at the front end to purchasers and helps to reduce
multiple valuations.
Q1b) If no, please explain why
Comments
Q2) Are the original Home Report objectives still appropriate? Yes x☐ No ☐
Q2a) If yes, please explain why
Incentives to sellers to maintain and improve their dwellings and to increase
the energy efficiency of the property.
Q2b) If no, please explain why
Comments
Q3) Should the Home Report play a more central role in promoting energe efficiency and property condition improvements among home owners?
Yes x No
Yes x No Q3a) If yes, please explain why But subject to the restrictions of the report which was to avoid forecasting or giving explicit advice. This is the first document a seller will see and energy improvements are outlined in the epc.
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Section 2 Q5) Do you think the upfront cost of Home Reports is preventing potential sellers from putting their property onto the market? Yes No x Q5a) If yes, please provide details. Q6) Are you aware of any schemes available (e.g. deferred payment) to help potential sellers to pay for home reports? Yes x No Q6a) If yes, please provide details My own firm offers payment plans Q7) Are there any issues with the majority of Home Reports being commissioned through selling agents? Yes x No Q7a) If ves. please explain why Some lack of transparency issues if surveyors are owned or are part of larger groups including selling agents or mortgage brokers. An explicit and detailed statement of this possible conflict of interest should be highlighted in the report instead of just the current "tick box" system. A drop down menu should be used which would allow seller and buyer and possible mortgage lender, see any connections. Q7b) If no, please explain why Comments Q8) Should other organisations be allowed to carry out the Single Survey (including valuation) and/or the Energy Report? Yes ☐ No x☐ Q8a) If yes, what other organisations and why Comments Q8b) If no, please explain why Chartered Surveyors are experts in this field and have the necessary training and general trust of the public backed up by a highly regulated professional body. Banks and mortgage lenders use the report to make

valid lending decisions and non surveyors would not be allowed to provided these reports which links back to extra inspections/surveys having to be done which undermines one of the reasons for introducing the Hr in the first

place.

Q9) In your experience is the requirement for a home report before marketing property leading to delays in properties coming onto the market? Yes x No
Q9a) If yes, please outline the implications of this. Comments
Q10) Are home reports a useful marketing tool for sellers? Yes x No
Q10a) If yes, please explain why Allows comparisons in condition etc with other properties on the market as Hr are easily obtained and sellers can judge any differences. Gives a definitive opinion of value and also encourages repairs to be undertaken prior to sale hence improving the nation's housing stock.
Q10b) If no, please explain why
Comments
Q11) Is the 12 week deadline for marketing a property after completion of a home report appropriate and reasonable? Yes x No Q11a) If yes, please explain why Most HR can now be published within a day or so of the inspection being done and the draft report being sent out for approval.
Q11b) If no, please explain why
Comments
Q12) Is the 28 day provision for removing a property from the market without requiring a new home report appropriate and reasonable? Yes x No No
Q12a) If yes, please explain why Allows for holidays and possible changes of selling agents
Q12b) If no, please explain why
Comments
Q13) Are there any issues with potential buyers accessing home reports? Yes \[\subseteq \text{No x} \subseteq \]
Q13a) If yes, please provide an overview and outline the implications of this

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Comments	
Q14) Is this the most appropriate way to enforce home report legislation? Yes $x \square$ No \square	
Q14a) If no, please explain why and how this could be improved Comments	
Q15) What are your views on mortgage lenders' acceptance of home reportations?	ort
If the surveyor is on the lender approved panel, there should be no real issues. Remember the only part of the Hr the lender is interested in is the optional generic mortgage valuation.	
Q16) Are the re-dress options available to buyers reasonable and appropr	riate
Q16a) If no, please explain why and how these could be improved Comments	
Q17) Do these exceptions need to be amended? Yes \[\sum \ No \ x \sum \]	
Q17a) If yes, please explain what amendments are required and why Comments	

Section 3 Q18) Does the single survey element of the home report provide an appropriate and useful level of information? Yes x No Q18a) If no, please explain why and what information should be removed and/or added Comments Q19) Should the repairs categories in the single survey be amended to make them consistent with the categories used in the Scottish House Conditions Survey? Yes No x Q19a) If yes, please explain why Comments Q19b) If no, please explain why The public have gotten used to the format and it mirrors other RICS reports in use of category of repair. Q20) Is the valuation element of the single survey a useful element of the home report? Yes x No Q20a) If yes, please explain why Gives an opinion of value prepared by a professionally qualified surveyor, but is only of real use when that surveyor has good local knowledge and surveyors should not be allowed to undertake HR out with their area of experiences. Most buyers will use the valuation as a negotiation tool and it also shows. up front, the range of properties a buyer's budget will allow. Q20b) If no, please explain why Comments Q21) Is the information provided in the energy report appropriate and useful? Yes x No □ Q21a) If yes, please explain why The EPC is only a reduced capture of information, and it makes certain assumptions re property and energy use, but it does highlight low cost and higher cost measures which would improve the efficiency of a home.

Q21b) If no, please explain why

Comments

Q22) Is the information provided in the property questionnaire appropriate and useful? Yes x No
Q22a) If yes, please explain why But it should be flexible enough to cope with varying circumstances such as dates of updated insulation say.
Q22b) If no, please explain why
Comments
Q23) Should an additional question on land maintenance fees be added to the Property Questionnaire? Yes x No
Q23a) If yes, please explain why Some land holding companies may be said to be holding owners to ransom especially in circumstances were the factoring firm actually own the land to which occupiers pay a fee to maintain. Explicit information may encourage some stability in fees.
Q23b) If no, please explain why
Comments