### CONSULTATION QUESTIONS

#### Section 1

#### Q1) Do you think the Home Report is meeting its original objectives?

Yes x No

#### Q1a) If yes, please explain why

ExHA is concerned solely with the energy elements of the home report. We welcome the continued contribution that the home report makes to raising awareness of energy issues among buyers, sellers and professionals.

However, we would welcome more evidence quantifying its impact in this area.

#### Q1b) If no, please explain why

Comments

## Q2) Are the original Home Report objectives still appropriate?

Yes 🗌 No x

#### Q2a) If yes, please explain why

Appropriate but insufficient

#### Q2b) If no, please explain why

As noted in the consultation document, the Sustainable Housing Strategy's (SHS) aims, along with those of the Climate Change Act 2009, are also now relevant to the design of the home report. As are the fuel poverty targets set out in the Housing Act 2001. We would therefore suggest that reductions in energy use, carbon emissions and running costs should be included as objectives and the policy evaluated accordingly (i.e. assessed on its impact upon behaviour and particularly investment decisions).

Moreover, the SHS contains an objective on market transformation. We therefore suggest this is also built in as an objective for the home report so that energy performance is more effectively reflected in asking/selling prices.

Q3) Should the Home Report play a more central role in promoting energy efficiency and property condition improvements among home owners? Yes x No

#### Q3a) If yes, please explain why

In order to deliver on its original objective, and those additional objectives suggested above flowing from the SHS, we believe it is vital that this is the case.

Methods for increasing its impact should include:

- Making the energy certificate more prominent i.e. front page
- Including information on actual, as well as modelled, running costs
- Using the average energy ratings of similar property types as the comparator
- Including information on renewables and savings/earnings
- Increase awareness among property professionals
- Inserting more information on available grants/loans and advice
- Offering some form of variable rate related to energy performance in the new Land and Buildings Transaction Tax.

#### Q3b) If no, please explain why

Comments

**Q4) Should a national register of Home Reports be established?** Yes No

Q4a) If yes, please explain why including who should have responsibility for development and maintenance Comments

Q4b) If no, please explain why

Comments

#### Section 2

# Q5) Do you think the upfront cost of Home Reports is preventing potential sellers from putting their property onto the market?

Yes		No	
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**Q5a) If yes, please provide details.** Comments

Q6) Are you aware of any schemes available (e.g. deferred payment) to help potential sellers to pay for home reports?

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Q6a) If yes,	please	provide	details
Comments			

Q7) Are there any issues with the majority of Home Reports being commissioned through selling agents?

Yes 🗌 No 🗌

**Q7a) If yes, please explain why** Comments

Q7b) lf no	, please	explain	why
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Comments

**Q8)** Should other organisations be allowed to carry out the Single Survey (including valuation) and/or the Energy Report? Yes  $\square$  No  $\square$ 

Q8a) If yes, what other organisations and why Comments

Q8b) If no, please explain why

Comments

**Q9) In your experience is the requirement for a home report before marketing a property leading to delays in properties coming onto the market?** Yes  $\square$  No  $\square$ 

**Q9a) If yes, please outline the implications of this.** Comments

#### Q10) Are home reports a useful marketing tool for sellers?

Yes 🗌 No 🗌

Q10a) If yes, please explain why Comments

Q10b) If no, please explain why

Comments

Q11) Is the 12 week deadline for marketing a property after completion of a home report appropriate and reasonable?

Yes 🗌 No 🗌

Q11a) If yes, please explain why Comments

Q11b) If no, please explain why

Comments

Q12) Is the 28 day provision for removing a property from the market without requiring a new home report appropriate and reasonable? Yes  $\square$  No  $\square$ 

Q12a) If yes, please explain why Comments

Q12b) If no, please explain why

Comments

Q13) Are there any issues with potential buyers accessing home reports? Yes  $\square$  No  $\square$ 

Q13a) If yes, please provide an overview and outline the implications of this Comments

**Q14) Is this the most appropriate way to enforce home report legislation?** Yes No

Q14a) If no, please explain why and how this could be improved Comments

Q15) What are your views on mortgage lenders' acceptance of home report valuations?

Q16) Are the re-dress options available to buyers reasonable and appropriate? Yes  $\hfill\square$  No  $\hfill\square$ 

Q16a) If no, please explain why and how these could be improved Comments

**Q17) Do these exceptions need to be amended?** Yes No

Q17a) If yes, please explain what amendments are required and why Comments

# Section 3

Q18) Does the single survey element of the home report provide an appropriate and useful level of information? Yes No
Q18a) If no, please explain why and what information should be removed and/or added Comments
Q19) Should the repairs categories in the single survey be amended to make them consistent with the categories used in the Scottish House Conditions Survey? Yes No
Q19a) If yes, please explain why Comments
Q19b) If no, please explain why
Comments
<b>Q20) Is the valuation element of the single survey a useful element of the hon report?</b> Yes $\square$ No $\square$
Q20a) If yes, please explain why Comments
Q20b) If no, please explain why
Comments
<b>Q21) Is the information provided in the energy report appropriate and useful?</b> Yes $\Box$ No $\Box$
Q21a) If yes, please explain why Comments
Q21b) If no, please explain why
Comments
Q22) Is the information provided in the property questionnaire appropriate an useful? Yes 🗌 No 🗌

**Q22a) If yes, please explain why** Comments

Q22b) If no, please explain why

# Q23) Should an additional question on land maintenance fees be added to the Property Questionnaire?

Yes 🗌 No 🗌

**Q23a) If yes, please explain why** Comments

Q23b) If no, please explain why

Comments