

**From:** [redact]

**Sent:** 01 November 2016 16:46

**To:** [redact]

**Cc:** [redact]

**Subject:** RE: Scottish Government Minister for International Development and Europe - Dr Alasdair Allen - 7th November in Tallinn

Hello [redact]

I am about to go on leave until next Monday, so if you do have any companies in Tallinn with Scottish interests could you please respond direct to [redact] (cc'd into this email).

Regards

[redact]

[redact]

**Senior Policy Officer Digital Public Services Policy and Strategy  
Digital Public Services and Business Transformation Division**

Area 1 H North, Victoria Quay

Tel: [redact]

mobile: [redact]

[redact]

@digitalscots



**From:** [redact]

**Sent:** 31 October 2016 06:50

**To:** [redact]

**Cc:** [redact]

**Subject:** Re: Scottish Government Minister for International Development and Europe - Dr Alasdair Allen - 7th November in Tallinn

Thank you [redact] for the letter.

I will talk about it with our chairman James Oates, who as well is a Scott, and let you know by Tuesday

Kind regards,

[redact]

On Fri, Oct 28, 2016 at 12:26 PM, [redact] wrote:

[redact]

I look forward to meeting you in November. In the meantime I hope you can help with the following:

I was contacted by [redact] (copied) who tells me that Alasdair Allan, SG Minister for International Development & Europe, is visiting Estonia on the 7<sup>th</sup> November [redact]

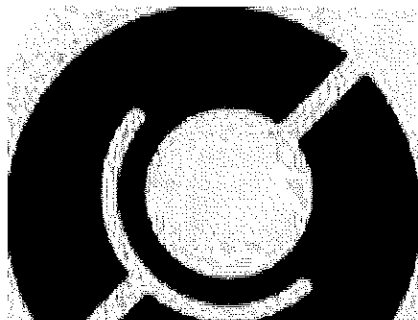
[redact] has been involved with setting up meetings for the Minister on Digital public services policy whilst he is in Tallinn. However, there may also be time during the trip for the Minister to meet with businesses who have Scottish/Estonian interests.

Given the short time before the 7<sup>th</sup>, I wondered if you and BECC would be able to comment or help with the arrangement such a meeting in Tallinn, and which businesses might be interested in attending?

If so I'd suggest [redact] puts you in touch with the Ministers team for arrangements.

(I have also copied [redact] of Mooncascade whom [redact] and I worked with on the April ambassadors trip to Edinburgh)

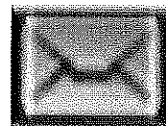
Thanks



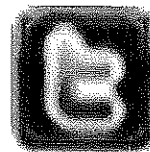
[redact] / Commercial  
Director

**Wallet.Services**

CodeBase, Argyle House,  
3 Lady Lawson Street  
Edinburgh EH3 9DR



[redact]



@wallet\_service  
s

<https://www.wallet.service>  
s/



[redact]

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[redact]

CEO

British-Estonian Chamber of Commerce

[www.becc.ee](http://www.becc.ee)

56565394

## EU ENGAGEMENT REPORT

***This Report Should Be Submitted To Ministers And Relevant Officials Within  
3 Working Days Of Engagement***

<b>Minister (or Senior official)</b>	Minister for International Development and Europe
<b>Type of engagement</b>	Ministerial bi-laterals
<b>Date</b>	7 November 2016
<b>Who</b>	Ain Aaviksoo, Deputy Secretary General, Ministry of Social Affairs and expert on e-health issues
<b>Key Points</b>	<ul style="list-style-type: none"> <li>• Mr Aaviksoo opened the meeting by saying how much he admired the Scottish Health System, and that in particular NHS 24 has been a role model for him.</li> <li>• There was then a discussion about health provision in Estonia: Mr Aaviksoo outlined the Estonian Government Digital Strategy, and then gave a detailed presentation about eHealth in Estonia.</li> <li>• This includes the system of electronic health records which integrates data from different healthcare providers into a common record for each patient, for which differentiated permissions are required for access. There is also a centralised paperless system for e-prescriptions, which has resulted in a significant reduction in paperwork as 95% of all prescriptions are now electronic.</li> <li>• [redact]</li> <li>• Dr A also highlighted that telemedicine could have real benefits particularly in remote and rural areas like his constituency. Some GPs were already holding tele-consultations.</li> <li>• [redact]</li> </ul>
<b>Actions</b>	<ul style="list-style-type: none"> <li>• There were no immediate actions, although officials will pass on a note of the meeting to SG officials in Digital Directorate.</li> </ul>
<b>Attending Official(s)</b>	<ul style="list-style-type: none"> <li>• [redact] Private Secretary</li> <li>• [redact] Officer at UK Embassy Tallinn</li> <li>• [redact] Head of EU Engagement Team</li> </ul>
<b>Copy List</b>	<p><b>Copy List:</b></p> <ul style="list-style-type: none"> <li>• Cabinet Secretary for Culture, Tourism and External Affairs</li> <li>• Minister for International Development and Europe</li> <li>• Minister for UK Negotiations on Scotland's</li> </ul>

	<p>Place in Europe</p> <ul style="list-style-type: none"><li>• International Engagement Team</li><li>• EU Engagement Team</li><li>• EU Referendum Mailbox</li><li>• [redact]</li><li>• [redact]</li><li>• [redact]</li><li>• [redact]</li><li>• [redact]</li><li>• [redact]</li><li>• [redact]</li><li>• [redact]</li><li>• Karen Watt</li><li>• Frank Strang</li><li>• Ian Mitchell</li><li>• Katy Bowman</li><li>• Comms CTEA</li></ul>
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<b>Type of engagement</b>	Ministerial bi-laterals
<b>Date</b>	7 November 2016
<b>Who</b>	<ul style="list-style-type: none"> <li>• Kalle Palling, Chair of the Parliamentary EU Affairs Committee</li> </ul>
<b>Key Points</b>	<ul style="list-style-type: none"> <li>• Hearing about Estonia's preparations for the EU Presidency. Their main priority will be security but they will also focus on the future of the EU and the single market.</li> <li>• Dr Allan explained Scotland's position with regard to the EU, emphasised that Scotland is open for business and doing all that we can to work with the UKG to maintain Scotland's links to the Single Market. Confirmed that Scotland needs to be in a position to contribute to the UK's negotiating position and if that's not the case, will look at all other options including independence.</li> <li>• [redact]</li> <li>• [redact]</li> <li>• [redact] Dr Allan also mentioned that Scotland had had to re-evaluate it's economy base (given historically it was based on heavy industry and manufacturing sectors) and that we do have skill shortages hence why we need people migrating to Scotland.</li> </ul>
<b>Actions</b>	<ul style="list-style-type: none"> <li>• There were no immediate actions, although officials will contact Mr Palling's adviser [redact] to further consolidate the relationship in view of the Estonian Presidency in 2017.</li> </ul>
<b>Attending Official(s)</b>	<ul style="list-style-type: none"> <li>• [redact] Private Sectary</li> <li>• [redact] HMA</li> <li>• [redact] Head of EU Engagement Team</li> </ul>
<b>Copy List</b>	<p><b>Copy List:</b></p> <ul style="list-style-type: none"> <li>• Cabinet Secretary for Culture, Tourism</li> </ul>

and External Affairs

- Minister for International Development and Europe
- Minister for UK Negotiations on Scotland's Place in Europe
- International Engagement Team
- EU Engagement Team
- EU Referendum Mailbox
- [redact]
- [redact]
- [redact]
- [redact]
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- [redact]
- [redact]
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<b>Date</b>	7 November 2016
<b>Who</b>	<ul style="list-style-type: none"> <li>• Meeting with Klen Jäärats, EU Director in Government Office.</li> </ul>
<b>Key Points</b>	<ul style="list-style-type: none"> <li>• Dr Allan explained Scotland's position with regard to the EU, emphasised we welcome EU citizens in Scotland and indeed want them to stay and for the UKG to clarify their position. The SG is doing all it can to work with the UKG to maintain Scotland's links to the Single Market. Confirmed that Scotland needs to be in a position to contribute to the UK's negotiating position.</li> <li>• [redact]</li> <li>• [redact]</li> <li>• [redact]</li> <li>• Dr Allan highlighted that there is an air of unreality in the UK. For example, Brexit is being used in the past tense. He emphasised that we need to move on in our conversations – DAs need to be fully involved in discussions.</li> <li>• [redact]</li> <li>• Mr Jäärats asked what the SG's position is on the court ruling that Parliament must be involved in the triggering of article 50. Dr Allan confirmed that the SG is satisfied with the ruling and respects the legal process. It does however raise the question of timescales.</li> <li>• The Ambassador confirmed that the UK will not stop being trade friendly and that UKG wants a good deal for all parts of the country.</li> <li>• [redact]</li> <li>• [redact]</li> </ul>



<b>Actions</b>	<ul style="list-style-type: none"> <li>• There were no immediate actions, although officials will contact Mr Jäärats office again to further consolidate the relationship in view of the Estonian Presidency in 2017.</li> </ul>
<b>Attending Official(s)</b>	<ul style="list-style-type: none"> <li>• [redact] Private Sectary</li> <li>• [redact] HMA</li> <li>• [redact] Head of EU Engagement Team</li> </ul>
<b>Copy List</b>	<p><b>Copy List:</b></p> <ul style="list-style-type: none"> <li>• Minister for International Development and Europe</li> <li>• [redact]</li> <li>• [redact]</li> <li>• [redact]</li> <li>• Karen Watt</li> <li>• Frank Strang</li> <li>• Ian Mitchell</li> <li>• Katy Bowman</li> <li>• Comms CTEA</li> <li>• [redact]</li> </ul>

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<b>Type of engagement</b>	Ministerial bi-laterals;
<b>Date</b>	7 November 2016
<b>Who</b>	<ul style="list-style-type: none"> <li>• Meeting with Matti Maasikaas, Special Representative to the European Union Institutions, Ministry of Foreign Affairs; also Deputy Minister for EU Affairs</li> </ul>
<b>Key Points</b>	<p>[redact]</p> <ul style="list-style-type: none"> <li>• Matti Maasikas greeted Dr Allan and asked whether he was concerned about Brexit.</li> <li>• Dr A set out SG's position post referendum, and said that he was indeed concerned about the rise in xenophobia in the UK and the media coverage following the article 50 court ruling; the tone of the political debate continues to cause damage which is hard to undo.</li> <li>• [redact]</li> <li>• [redact] Dr A set out SG ambition to participate fully with the UK Government and other devolved administrations in the establishment of the negotiation lines ahead of and after article 50 is triggered.</li> <li>• [redact]</li> <li>• MM inquired about the Standing Council, and its aims and objectives, and Dr A set out the</li> </ul>

	advisory function of the Council.
<b>Actions</b>	<ul style="list-style-type: none"> <li>• There were no immediate actions, although officials will contact Mr Matti Maasikas office again to further consolidate the contact in view of the Estonian Presidency in 2017.</li> </ul>
<b>Attending Official(s)</b>	<ul style="list-style-type: none"> <li>• [redact] Private Sectary</li> <li>• [redact] HMA</li> <li>• [redact] Head of EU Engagement Team</li> </ul>
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**Feedback from my visit to Tallinn, Estonia**

1. As part of our European Engagement Strategy I visited Tallinn on 6-8 November. The visit was a timely opportunity to engage with members of the Estonian Government, businesses and the wider civic society, sending clear messages: that Scottish Government is working hard to protect its relationship with the European Union; that Scotland remains *open for business*; that Estonians living in Scotland, alongside other EU citizens remain welcome and that the Scottish Government will work hard to protect the people who make Scotland their home.
2. In my meeting with Kalle Palling, Chair of the Parliamentary EU Affairs Committee I was able to set out that Scotland had delivered a strong, unequivocal vote to remain in the EU. I explained that our priority is to continue to have access to the single market. Kalle Palling outlined Estonia's priorities for European presidency in last six months of 2017, which are: security; the digital single market and future perspectives of the EU 27. [redact]
3. Klen Jäärats, the EU Director in the Government Office was already well briefed on Scotland's position following the EU referendum. [redact] I described the different atmosphere in Scotland, and the leadership shown by the Scottish Government in relation to EU nationals living in Scotland.
4. [redact]
5. Following up existing cooperation between Scottish Government's Digital Directorate and the Estonian Government I meet with Ain Aaviksoo, Deputy Secretary General for e-Services and Innovation at the Ministry of Social Affairs, who gave a fascinating insight into Estonia's digital services.
6. In a speech at the Ministry for Foreign Affairs I set out Scotland's position following the referendum result and emphasised the importance the Scottish Government attaches to EU membership in terms of economic prosperity, social protections and solidarity to a large audience consisting of academics, businesses, students, diplomats, journalists and interested members of the wider public.
7. I also had the opportunity to visit the premises of Interconnect Product Assembly and meet Global Scot John Ross, the founder of the business. John is a member of the British Chambers of Commerce Estonia, and he gave me a valuable insight into business opportunities in Estonia.
8. During a meeting with the CEO and Business Development Officer of Mooncascade, an Estonian product and software development business currently considering expanding into Scotland, I outlined that Scotland is an attractive and globally engaged location to do business with and reflected on exceptional skills, business infrastructure, access to academia and the supportive global business network.

9. Finally, the UK Ambassador to Estonia hosted a dinner at her residency for the Nordic and Baltic Ambassadors as well as Estonian stakeholders with Scottish interests. Being seated next to the Norwegian Ambassadors I had another opportunity to engage with an important country to discuss positions following the EU referendum.

10. [redact]

- [redact]
- My visit served to further cement existing relationship and collaboration in pursuit of the PfG objective relating to Nordic & Baltic cooperation
- [redact]

AA