

Reply Form – Telecommunications Services
 Scottish Ministers – Telecommunications Services

ANNEX A

Question Detail	PQQ		ITT	
	Successful Suppliers	Unsuccessful Suppliers	Successful Suppliers	Unsuccessful Suppliers
Q1 Suppliers who applied for inclusion on each framework/contract and were successful & not successful at the PQQ & ITT stages.	N/A	N/A	British Telecommunications plc Daisy Communications Ltd Exchange Communications Ltd Gamma Telecom Ltd KCOM Group plc Telefonica O2 Ltd Virgin Media Business Vodafone Ltd	Adept Telecom plc Capita IT Services Commsworld Ltd Digital Communication Systems Ltd Spectrum Telecom Ltd
Q1 Clarification note.	The Invitation to Tender was conducted using the Open Procedure under the EU public procurement regulations. Accordingly, it was a single stage process with no PQQ stage.			
Q2 Contract values of each framework/contract (& any sub lots), year to date	It is a single Lot framework and the total spend to date is £7,607,726 ex VAT. This is broken down as follows: FY 2014/15 - £ 234,366. This covers 3 quarters spend from July 2014 to March 2015. FY 2015/16 - £1,556,818. FY 2016/17 - £3,357,454. FY 2017/18 - £2,459,088. This covers 3 quarters spend from April 17 to Dec 17.			
Q3 Start date & duration of framework	The framework commenced on 27 June 2014 and is due to expire on 26 June 2018. The initial period was for 24 months with two 12 months extension options which have been taken up.			
Q4 Is there an extension clause in the framework(s)/contract(s) and, if so, the duration of the extension?	See above			
Q5 Has a decision been made yet on whether the framework(s)/contract(s) are being either extended or renewed?	No decision has been made. Scottish Procurement is currently considering options in relation to Telephony Services. A Prior Information Notice encouraging views/comments from suppliers was issued on 10 January 2018, link here .			
Q6 Who is the senior officer (outside of procurement) responsible for this contract?	The senior officer outside of procurement is Sarah Davidson, Director General, Organisational Development & Operations			